

IN MOTION FOR YOU ...

Fall 2016

Volume 17, Issue 4



WITH 2016 ALMOST OVER, I WOULD LIKE TO SAY, I AM VERY HAPPY TO BE BACK.

Well, I must say that 2016 has not been kind to me personally, however, the blame is 100% with me. Since 1997 I have had type 2 diabetes and have not consistently taken it seriously. From a stroke in 2004 to drop foot and neuropathy in 2010 to dental problems to a heart attack in 2016. I have all or most of the details on my website should you want to read it. But the heart attack in March 2016 really got my attention, and shame on me for not taking it more seriously before. Not to preach to anyone, but if you know of anyone, or if you have type 2 diabetes, please, see your doctor, take their advice and medications so you don't end up with my problems. It is a controllable disease.

I have been unavailable to work, for one reason or another most of this current year. For those of you that have continued to send orders to our principals, thank you from the bottom of my heart. For those others that have placed your business elsewhere, I'm sorry I was not available to be able to work with you to keep your business. I will try to regain your business if you give me the chance.

I really enjoy this business that I am in which gives me the chance to see many types of businesses and help them by selecting the right products for them at attractive prices.

Since my doctors are not allowing my to travel any real distance at this time, it may be a while before I am able to visit with each of you and thank you or determine your needs I fully expect to start traveling again in October, the Lord willing nothing else sets me back. It may be likely that it is sometime in 2017 before I get back to see many of you. I look forward to seeing as many of you as soon as I can.

Thank you again!

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Special points of interest:

- **Lumsden** solves the dreaded problems of "belt snagging".
- **Wiremation** Introduces standard sprocket driven mesh belts
- **Wiremation** increases the life of your metal belts if stretch is the problem.
- **REMCO** can clean up your sanitation problems
- **Pobco** expands PET product offering and offers the new 2016 catalog

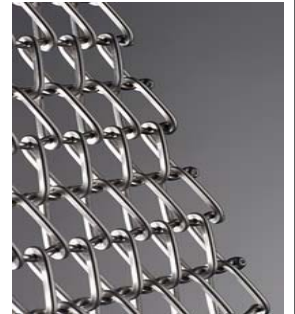

LUMSDEN BELTING

SIDEWINDER HELPS REDUCE STRETCH AND MESH DAMAGE IN THE TOUGHEST APPLICATIONS

Lumsden introduces the new **Sidewinder Belt Family**. Balance weave belting has been around for over 100 years with minor improvements over time. There are companies that offer round wire and some that offer top flattened wire, but none have been able to conquer the challenge of shaping the **sides** of the wire, until now. Through years of R&D, Lumsden Belting has found the answer to everyone's question... How can I make my belts last longer? The answer is in the shape of the wire. With Lumsdens' patented side shaped wire design, you can extend your belt life up to **8 times** longer than your current comparable belt.

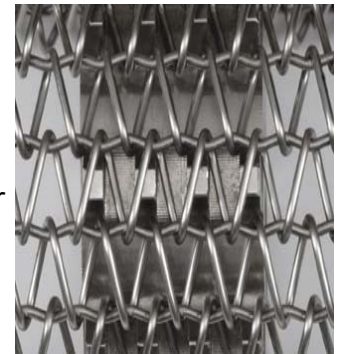
- Side shaped wire increases strength, Flattened sides reduce carry over
- Greater open area. , Minimal stretch, Quick and easy to splice

With Lumsdens' patented side flattened wire, the "I-beam" design gives 3 times greater structural support for your product versus the standard round



WIREFIMATION TRAXX RITE HELPS KEEP YOU TRACKING WITHOUT EDGE DAMAGE

Traxx Rite® is our patented sprocket-driven line of woven wire conveyor belts. The positive driven belt ensures precision tracking of your conveyor and eliminates belt slippage in wet or oily conditions. Traxx Rite® belting is offered in a wide array of opening sizes and wire diameter. Traxx Rite® is ideal for any application that needs air flow to cool the product, openings so that any breaching or batter can easily fall through or tighter weave for smaller products to stay put for further processing. The splicing process is as simple as any balance weave belting you may already use, but much easier than other types of open surface area belting. Our Traxx Rite® line of belting is FDA approved to be used in all food processing applications.



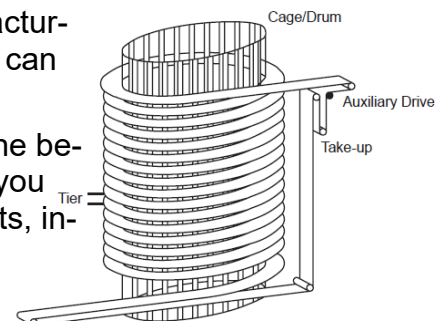
We have designed an abbreviation of the normal 8-10 character specifications to simplify the ordering process. Please contact us if you have any questions on these.



SPIRAL BELTS, INSTALLATION AND SERVICE

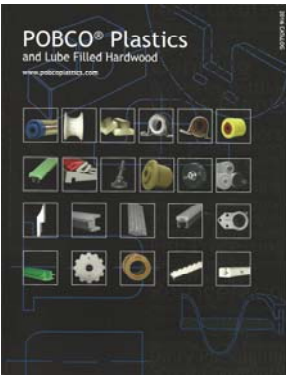
Ashworth, the inventors of the low tension spiral systems, are manufacturers of turn curve belts made from metal, hybrid metal and plastic. We can design, inspect, repair, retrofit, rebuild and install a belt for you.

Let the experts work on your spiral. You will see the difference from the beginning through the work and installation. Call today and let us show you how we can help you with the latest designs, applications and products, including our Self Stacking Belt, the ExactaStack™..





POBCO PLASTICS LATEST CATALOG HAS MANY NEW ITEMS TO REDUCE YOUR FRICTION AND YOUR COSTS



POBCO Products

- Plastic Guide Rails
- Plastic, Stainless Steel Brackets
- Rollers (Plastic, Steel & Wood)
- Bearings (Plastic & Wood)
- Plastic Sheet Stock
- Plastic & Wood Rod Stock
- FEP Shrink Fit Roll Covers
- Special Rollers
- Teflon Coated Fabric/Tapes/Belts
- Pressure Sensitive Plastic Adhesive Wear Tape

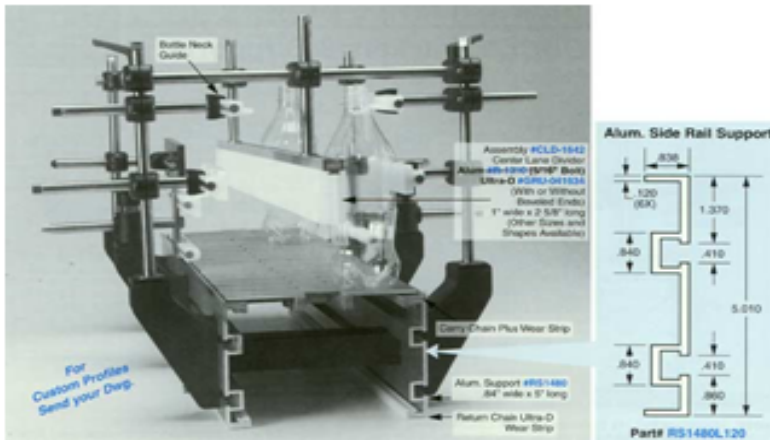
POBCO Capabilities

- Extruding
- Molding
- CNC Machining
- Screw Machining
- Turning
- Milling
- Routing
- Secondary Operations
- Assembly
- Custom Machined & Extruded Profiles & Shapes
- Die Cutting/Punching

POBCO Materials

- ULTRA-D® UHMWPE (Ultra-High Molecular Weight Polyethylene)
- Static Reduced UHMWPE
- UV Stabilized UHMWPE
- High Temperature UHMWPE (Fluid Lubricant-Filled UHMWPE)
- PLUS®
- Steel Filled UHMWPE
- High Wear CP, Black or Green
- Rulons® (Hi-Temp Food Grade 641, Bearing grades LR, J)
- Low & High Density Polyethylene (PE)
- Acetal (Delrin®, Celcon®)
- Delrin AF® (Teflon Filled Acetal)
- Delrin® (Also Lube-Filled & Oil Filled Types) (Solid Lubricant-Filled Delrin) (Fluid Lubricant-Filled High Temperature Plastic) (Lubricant-Filled Grey Nylon) (NylatronGS®)
- DELLUBE
- Nylon
- NYLUBE
- Nylon MD
- PVC (Polyvinyl Chloride) (High Heat Plastics) PTFE® Glass Filled (Urethane: Specify Durometer Reading & Color)
- TEFLON®
- Teflon
- POLYURETHANE
- POLYPROPYLENE
- Flurosint 207® (High Heat)

POBCO® Guides and Accessories Overview





LUMSDEN'S EDGEWISE BELT HAS DRASTICALLY REDUCED BELT WASTE DUE TO TANGLING



Lumsden's **Edgewise** edge has proven to many customers that this design prevents tangling and catching of the wires both on and off the machine. They come off the rolls un-tangled, they don't catch on adjoining belts, and there are no ends to bend open and break.

Less downtime, less scrap and with the buffed edge, less cut hands. A real winner in all cases.

With the **Edgewise** edge, wires do not have to be opened and then closed again to splice belt. This prevents the ends from breaking off, and having to re-splice the belt, like other belts do.



Don't forget your drive components!

We can supply the sprockets, idle rollers, nose rollers as well as the wear strips and belt supports. The nose rollers, in addition to tracking, protect the "Z" bends of the belt. By replacing them before they wear down, you can increase the life of the belt and extend maintenance intervals. Let us show you how we can save you money.



NX-KEM-NX-TEC HELPS YOU GET READY FOR THE DREADED COMING WINTER!

We have all been enjoying our warm weather, but we also all know what is coming soon. Nx-Kem has put together the most popular products to fight the ice and snow. No, it's not too early to get ready. Be prepared this Winter with our excellent line of Winter Products! Products for floors to plows, we've got you covered!

Liquid Ice Melt: An alternative to harmful pellets. XL-9020-05

Jack Frost: Spay Jack Frost on your automobile windows and locks XA-9001

Plow: use on your equipment to prevent rust and corrosion XL-2610-05

Winterinse: Use Winterinse to remove the corrosive salt film left on entranceway floors during winter. XL-4020-05

Mr. Melt: Our ice melting compound contains 94%-97% calcium chloride and works down to -30°F & up to 12 hours. 100LB = XN-9010-ECO 40LB = XN-9010-PAIL

Winterizing Wax: A special blend of silicone and wax that provides a slick, non-stick coating that prevents ice and snow from sticking to plows, shovels and other snow removal equipment. CPC-16411

Krusher: Blend of Potassium and Sodium chloride, Orange color for even coverage. Effective up to 0°F XN-9050-50

Ice Attack: Blend of potassium chloride, calcium chloride, sodium chloride, and urea. Ef-



REMCO KEEPS YOUR WORKPLACE CLEAN AND SANITARY



Products from **REMCO** can be color-coded to help divide the production cycle into different zones or tasks. By identifying these as different cleaning areas, the movement of contaminants around the production area can be effectively blocked.

Let **BS&k** show you how **REMCO** products can clean up your sanitation problems and let you get back to what you do best, that is, running your business.



BS&k COMPANY INTEGRATES LOCAL SERVICE WITH NATIONAL KNOWLEDGE

The BS&k company has been providing local service to companies for 10 years.

Knowledge we have gained from working with national companies has allowed us to service companies locally, the way most national companies get serviced.

With 30 years experience in sales and manufacturing environments, we know how critical it is to you to have your lines up and running, when you need them up and running. We won't let you down!

Let us work with you and pro-

vide the following:

- *Plant Surveys*
- *Complimentary Product lines*
- *Competitive Pricing*
- *On-site troubleshooting*
- *Installation Assistance*
- *Order History Analysis*
- *Stocking Plans*

Contact us today and let us show you what we can do for you.

Don't forget to ask us for your No cost / no obligation review

of your production lines.

We have a CD with our literature, catalogs and other information on it. Let us send one to you.

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Featured Application

Application: Stainless Steel Lifting Devices

Principal: SuperLift



SuperLift is A North American Supplier of Industrial Lifting & Handling Equipment including Scissor Lifts, Tilters, Up-enders, Turntables, Dock Lifts, Specialized Electric Lift Trucks. They also specialize in the custom manufacture of any lift device you can come up with. All Capacities are from 500 to 200,000 lbs

Product: Stainless Steel Scissor Lifts.

- Capacities from 250 lbs to 20,000 lbs
 - Standard lifts, ground level, lift and tilts, double lifts, low profile, heavy duty all available
 - 304 and 316 stainless steel polished #4 or mirror finishes
 - Stainless steel cylinders or ball screw units for precision applications
 - Lift heights to 120"
 - Custom lifts and powered drive also Available.
 - Powered by air, hydraulic or electric ball screw



(800) 634-1114