

COVID 19: Go away, go far away and Don't ever come back, ever!

Hopefully this edition of our newsletter finds everyone safe and tolerating life during these trying times.

Some people are experiencing some downtime while others are in overdrive. For those of you in overdrive, thank you very much for all your work, the world would not keep running without you. For those with some downtime, we hope you have had some time to be with your family, Also, we hope you have some time to reflect on yourself, your career, your community and get some needed rest.

Here at the BS&k Company we were told to shelter in place. That did not mean we closed our business. Our Principals continued to stay open (Thank you very much!) When a phone rang, we answered it. If a customer had a project we were aware of we called them. When an e-mail came in or a customer called with a problem that had to be seen to help, we went there.

The majority of our customers are essential manufacturers and we continued to service them, and thank you for your continued business.

As things continue to reopen we will still (hopefully) be here to help in any way we can. We want to say a hearty thank you to everyone for their business and wishes for everyone to stay safe.

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Special points of interest:

- <u>Lumsden</u> solves the dreaded problems of "belt snagging".
- Wiremation Introduces standard sprocket driven mesh belts
- Wiremation increases the life of your metal belts if stretch is the problem.
- REMCO can clean up your sanitation problems
- Pobco expands PET product offering and offers the new 2019 catalog

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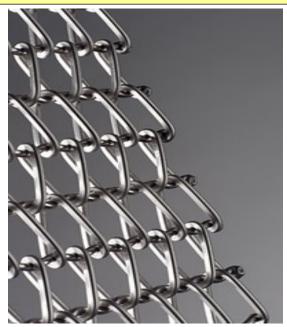
SIDEWINDER HELPS REDUCE STRETCH AND MESH DAMAGE IN THE TOUGHEST APPLICATIONS—TRY US!



Lumsden introduces the new Sidewinder Belt Family.

Balance weave belting has been around for over 100 years with minor improvements over time. There are companies that offer round wire and some that offer top flattened wire, but none have been able to conquer the challenge of shaping the **sides** of the wire, until now.

Through years of R&D, Lumsden Belting has found the answer to everyone's question... How can I make my belts last longer? The answer is in the shape of the wire. With Lumsdens' patented side shaped wire design, you can extend your belt life up to **8 times** longer than your current comparable belt. And we are willing to prove it to you.



- Side shaped wire increases strength
- Flattened sides reduce carry over
- Greater open area.
- Minimal stretch
- · Quick and easy to splice

With Lumsden's patented side flattened wire, the "I-beam" design gives 3 times greater structural support for your product versus the standard round wire.



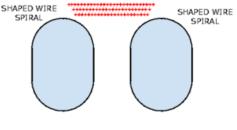
Round Wire Spiral Blinding

ROUND WIRE SPIRAL ROUND WIRE SPIRAL COATING FALLING

COATING FALLING THROUGH SPIRALS TO BE REUSED

Sidewinder Spiral Blinding

BREADING/COATING



COATING FALLING THROUGH SPIRALS TO BE REUSED



LUMSDEN'S EDGEWISE BELT HAS DRASTICALLY REDUCED Belt waste due to tangling



Lumsden's <u>Edgewise</u> edge has proven to many customers that this design prevents tangling and catching of the wires both on and off the machine. They come off the rolls un-tangled, they don't catch on adjoining belts, and there are no ends to bend open and break.

Less downtime, less scrap and with the buffed edge, less cut hands. A real winner in all cases.

With the <u>Edgewise</u> edge, wires do not have to be opened and then closed again to splice belt. This prevents the ends from breaking off, and having to re-splice the belt, like other belts do.



Don't forget your drive components!

We can supply the sprockets, idle rollers, nose rollers as well as the wear strips and belt supports. The nose rollers, in addition to tracking, protect the "Z" bends of the belt. By replacing them before they wear down, you can increase the life of the belt and extend maintenance intervals Let us show you how we can save you money.





LUMSDEN FLEX TURN BELTS, THE NEXT GENERATION IS HERE.

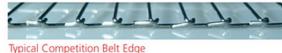
Lumsden has the new and improved Flex Turn Belt. This belt is made to precise tolerances and without any splice clips that can harbor bacteria.





Edgewise "Snag-free" edges Our longer belt edge greatly reduces tangling during

Our longer belt edge greatly reduces tangling during installation and improves operator safety by making it virtually impossible to snag.





Lumsden Belt Edge

Our belt is a "drop on" belt that requires no modifications to your existing conveyor. We'll be happy to show you the difference.

WIREMATION TRAXX RITE HELPS KEEP YOU TRACKING WITHOUT EDGE DAMAGE

<u>Traxx Rite®</u> is our patented sprocket-driven line of woven wire conveyor belts. The positive driven belt ensures precision tracking of your conveyor and eliminates belt slippage in wet or oily conditions. Traxx Rite® belting is offered in a wide array of opening sizes and wire diameter. Traxx Rite® is ideal for any application that needs air flow to cool the product, openings so that any breading or batter can easily fall through or tighter weave for smaller products to stay put for further processing. The splicing process is as simple as any balance weave belting you may already use, but much easier than other types of open surface area belting. Our Traxx Rite® line of belting is FDA approved to be used in all food processing applications.



We have designed an abbreviation of the normal 8-10 character specifications to simplify the ordering process. Please contact us if you have any questions on these.

WIREMATION CLEANS UP YOUR OILY PROBLEMS WITH IT'S FILTER BELT

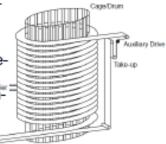
Filter Belts Any plant that is frying is a likely Filter Belt customer. Filter Belts are most commonly used in the Stein SF Series Continuous Force Flow Filter, which is, by far, the most common system used in the industry. These belts are used to filter the oil used in the fryer, extending the life of the frying oil and minimizing the formation of fatty acids. Filter belts can remove particles as small as 80 micron or 60 micron. After the particles are removed from the oil, they are removed from the belt by a scraper for reclamation or recycling.

In addition to the 316 SS Reverse Double Dutch weave mesh material and the low profile alligator lace, contact us to tell you the other features why our filters do a better job, and last longer.

SPIRAL BELTS, INSTALLATION AND SERVICE

Ashworth, the inventors of the low tension spiral systems, are manufacturers of turn curve belts made from metal, hybrid metal and plastic. We can design, inspect, repair, retrofit, rebuild and install a belt for you.

Let the experts work on your spiral. You will see the difference from the beginning through the work and installation. Call today and let us show you how we can help you with the latest designs, applications and products, including our Self Stacking Belt, the ExactaStack™...



www.bsandk.com



POBCO PLASTICS LATEST CATALOG HAS MANY NEW ITEMS TO REDUCE YOUR FRICTION AND YOUR COSTS



POBCO Products

- Plastic Guide Rails
- Plastic, Stainless Steel Brackets
- Rollers (Plastic, Steel & Wood)
- Bearings (Plastic & Wood)
- Plastic Sheet Stock
- Plastic & Wood Rod Stock
- FEP Shrink Fit Roll Covers
- Special Rollers
- Teflon Coated Fabric/Tapes/Belts
- Pressure Sensitive Plastic Adhesive Wear Tape

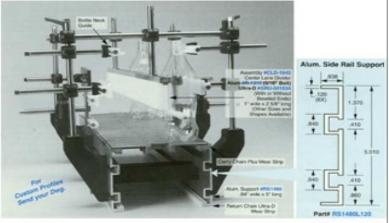
POBCO Capabilities

- Extruding
- Molding
- CNC Machining
- Screw Machining
- Turning
- Milling
- Routing
- Secondary Operations
- Assembly
- Custom Machined & Extruded
 Profiles & Shapes
- Die Cutting/Punching

POBCO Materials

- ULTRA-D® UHMWPE (Ultra-High Molecular Weight Polyethylene)
- Static Reduced UHMWPE
- UV Stabilized UHMWPE
- High Temperature UHMWPE (Fluid Lubricant-Filled UHMWPE)
- PLUS®
- Steel Filled UHMWPE
- High Wear CP, Black or Green
- Rulons® (Hi-Temp Food Grade 641, Bearing greades LR, J)
- Low & High Density Polyethylene (PE)
- Acetal (Delrin®, Celcon®)
- Delrin AF® (Teflon Filled Acetal)
- Delrin® (Also Lube-Filled & Oil Filled Types) (Solid Lubricant-Filled Delrin) (Fluid Lubricant-Filled High Temperature Plastic) (Lubricant-Filled Grey Nylon) (NylatronGS®)
- DELLUBE
- Nylon
- NYLUBE
- Nylon MD
- PVC (Polyvinyl Chloride) (High Heat Plastics) PTFE ® Glass Filled (Urethane: Specify Durometer Reading & Color)
- TEFLON®
- Teflon
- POLYURETHANE
- POLYPROPLENE
 - Flurosint 207® (High Heat)

POBCO® Guides and Accessories Overview



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REMCO KEEPS YOUR WORKPLACE CLEAN AND SANITARY

All of your Sanitation Products

Scoops Hand, Hand Bowl, Mega







Scrapers Floor,

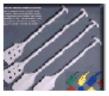


Dust Pans

Pails



Mixing Paddles



Shovels Safety, Industrial, Emergency





Tubs AeroTote. 1000 lbs capacity,

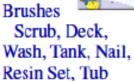
Rakes Lids



Squeegees Hygiene, Bench, Fixed Head, Swivel Head



Food Hoe





Brooms





And More, and More. and More colors



Want a catalog?

Just Call Us!

(800) 634-1114

Not sure if a product is right for you, please ask for a free sample to test it out! VOLUME 21, ISSUE 1 PAGE 7



NXTEC is a national distributor that offers over ONE MILLION items to meet the Maintenance, Repair and Operational needs across a multitude of business sectors through our net-

work of Independent Sales Professionals.

NXTEC MRO Item Categories:

- Facilities Maintenance Supplies
- Cleaning & Janitorial Supplies
- Office & Business Supplies
- Safety Supplies
- Fasteners & Hardware Supplies
- First Aid Supplies
- Hand Tools

As a national distributor of maintenance, repair and operational products, NXTEC is ideally poised to meet all of your needs across a broad range of business sector.

We offer over one million items from facilities maintenance supplies, janitorial supplies, fasteners and hardware, to first aid and safety supplies. We are ready are eager to help you source the exact supplies you need.





National Distributors for Private Label Industrial Chemicals, Solvents, Coatings, Deodorants, Skin Care,

Lubricants, Cleaners, Adhesives, Disinfectants and Protectors



Looking for for products that you currently use that are not made by the national brands?

Get the same, or better results and the only difference is the price that you pay.

Who is not for saving money?

Call us today, or e-mail us for specifics; Most products are in stock and in many different sizes. We have no minimums. We can even do a demonstration for you, at your site.





BS&k COMPANY INTEGRATES LOCAL SERVICE WITH NATIONAL KNOWLEDGE

The BS&k company has been providing local service to companies for 21 years.

Knowledge we have gained from working with national companies has allowed us to service companies locally, the way most national companies get serviced.

With 40 years experience in sales and manufacturing environments, we know how critical it is to you to have your lines up and running, when you need them up and running. We won't let you down!

Let us work with you and provide the following:

- Plant Surveys
- Complimentary Product lines
- Competitive Pricing
- On-site troubleshooting
- Installation Assistance
- Order History Analysis
- Stocking Plans

Contact us today and let us show you what we can do for you.

Don't forget to ask us for your No cost / no obligation review of your production lines.

We have a CD with our literature, catalogs and other information on it. Let us send one to you.

And remember, John is now covering the Columbia, SC to Greensboro, NC area. He will be calling you, visiting with you and servicing your production needs in any way he can. He will be troubleshooting, quoting, getting samples and hopefully, taking your orders. Please feel free to call on John for all your conveyor, conveyor belt and conveyor components needs.



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Remember, don't forget to say thank you to your first responders and your health care Heros.

PLEASE stay safe

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Featured Application

Application: Stainless Steel and Painted Steel Lifting Devices

Principal: SuperLift



SuperLift is A North American Supplier of Industrial Lifting & Handling Equipment including:

- Column lifts, Mezzanine lifts, Ingredient lifts
- Lift Tables, Pallet Lifts and Tilters
- Low Profile and ground level lifts
- Man lifts and inverters
- Pallet Trucks and lift trucks
- Tuggers, pushers and stackers
- Ergonomic and Custom Lifts
- They also specialize in the custom manufacture of any lift device you can come up with.
 All Capacities are from 500 to 200,000 lbs

Product: Stainless Steel Scissor Lifts.

- Capacities from 250 lbs to 20,000 lbs
 - Standard lifts, ground level, lift and tilts, double lifts, low profile, heavy duty all available
 - 304 and 316 stainless steel polished #4 or mirror finishes
 - Stainless steel cylinders or ball screw units for precision applications
 - Lift heights to 120"
- Powered drive also Available.
 - Powered by air, hydraulic or electric ball screw





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